



👤 30 years

♂ Male

📍 Chișinău

Contact details are available for a fee.

Details here:

<https://www.lucru.md/ro/preтури/cv>

## Logistics Specialist

### About me

Experienced professional based in Chisinau with a strong background in logistics, export operations, and project management. Skilled in organizing processes, managing customer relations, and solving problems effectively. Known for clear communication, adaptability, and a commitment to continuous learning and improvement.

### Work experience

**Senior Export Specialist** · Yildiz Entegre Agac Sanayi A.S. · Kocaeli, Turkey

*March 2023 - October 2025 · 2 years 8 months*

- Carrying out export-sales activities in these regions, namely Europe, Asia, North Africa and the Arabian Peninsula.
- Manage the end-to-end export process from order to delivery.
- Prepare and issue export documents (Invoice, Packing List, ATR, EUR.1, Certificate of Origin, etc.) in compliance with sales contracts and international regulations.
- Coordinate with customs agents, logistics companies, and clients to ensure timely and accurate delivery.
- Follow up on export-related customs regulations and take necessary actions.
- Prepare monthly and annual performance reports for management.

Skills: Export, Knowledge of Customs Regulations, Logistics Operations, Microsoft Office, SAP ERP, Sales, Importing and Exporting of Goods

**Export Sales Representative** · Kalibre Boru A.Ş. · Kocaeli, Turkey

*February 2020 - March 2023 · 3 years 1 month*

- Managed export sales activities for Europe and the USA in the automotive steel parts industry.
- Handled pricing, contract negotiations, and client relations.
- Oversaw project management from technical drawings to serial production.
- Contributed to production planning, logistics coordination, quality control, and after-sales service.

### TOP Skills

- **Export** · 5 years
- **Logistics Operations** · 5 years
- **Microsoft Office** · 5 years
- **SAP ERP** · 5 years
- **Sales Strategy** · 3 years
- **Team Management** · 3 years

### Preferences

- Full-time
- In shifts
- In-house
- Hybrid
- Remote
- Mobile work

### Languages

- **Romanian** · Elementary
- **Russian** · Elementary
- **Turkish** · Native
- **English** · Fluent

### Skills

- Export
- Planning
- Logistics Operations
- Adaptability
- Foreign Languages

Skills: Export, Sales Strategy, Team Management, Communication Skills, Logistics Operations, Microsoft Office, SAP ERP, Project Management, Export Administration Regulations

## **Desired industries**

- Logistics / Transport
- Sales / Retail
- Procurement / Supply Chain

## **Education: Higher**

### **Sakarya University**

*Graduated in: 2018*

Faculty: International Relations

Speciality: Bachelor's Degree in International Relations

### **University of Economics of Katowice**

*Graduated in: 2018*

Faculty: Management

Speciality: Business Administration

## **Courses, trainings**

**Foreign Trade Legislation, Ünspeç Customs Brokerage & Logistics**

**Foreign Trade Certificate, Istanbul University**

**Sales & Marketing School, Bahçeşehir University**