



**Contact details are available for a fee.
Details here:
<https://www.lucru.md/ro/preturi/cv>**

IT Project Manager

About me

Over 3 years of project management experience in e-commerce, fintech, marketing tech, and digital retail.

More than 3 years of experience leading teams of up to 15 people in B2B, B2C, and B2D sectors, with a user base of over 8 million and budgets of up to \$300K.

Certified Scrum Master (PSM I), practicing Agile, Scrum, and Kanban. Upper-intermediate English (B2) with experience working in international distributed teams.

Work experience

Technical Project Manager · Brilic Media · Chişinău
March 2024 - Present · 1 year 10 months

Lead end-to-end delivery of web and mobile products — from discovery and specification to launch and continuous iteration. Coordinate cross-functional teams (design, development, QA, marketing) to drive product launches and scale growth across the US, Canada, and Europe.

Achievements

- Delivered 13+ mobile apps and web platforms with a total reach of 8M+ users.
- Built and rolled out an internal CRM system in under 6 months, improving efficiency by 60%.
- Launched 7 AI-integrated products across different verticals (text, music, image, video).
- Implemented A/B onboarding and paywall testing, increasing retention to 18-20%.
- Standardized delivery processes across 3 departments and 25+ employees from scratch.
- Contributed to one app ranking in the Top 3 on the Canadian App Store.

Responsibilities

- Lead full-cycle delivery from requirements to MVP, releases, and post-launch improvements.
- Manage roadmaps, RAID logs, task decomposition, and sprint coordination across multiple products.
- Align designers, developers (iOS, Android, Web), QA, marketing, and analytics teams to drive delivery.
- Create and maintain UX flows, PRDs, and user stories to support fast and clear implementation.

👤 31 years

♂ Male

📍 Chişinău

in

TOP Skills

- **Team Management** · 2 years
- **Technical Administration** · 2 years
- **Agile Methodology** · 2 years
- **Risk Management** · 2 years
- **Release Management** · 2 years
- **Budget Management** · 1 year

Preferences

- Full-time
- Hybrid
- Remote

Languages

- **Romanian** · Elementary
- **Russian** · Native
- **English** · Communication

Skills

- Jira
- Confluence
- Notion
- ClickUp
- OpenAI
- Slack

- Miro
- Figma
- Github
- Swagger
- SQL
- Termius
- Postman
- Docker
- JavaScript
- React
- Next
- Node
- Python
- Agile Methodology
- Scrum
- Waterfall Model
- Stakeholder Management
- Budget Tracking

- Administer project infrastructure: Jira, GitHub, Bitrix, Google Admin, Slack, Notion, etc.

- Integrate AI features using APIs (OpenAI, FaceSwap via RapidAPI, Grok, Gemini, Mistral, etc.).

- Coordinate go-to-market initiatives, support CRM ops and outbound automation (Reply.io, Instantly).

Skills: Team Management, Technical Administration, Agile Methodology, Budget Management, Risk Management, Release Management, Stakeholder Management, User Stories, Raid log

IT Project Manager · Unifun · Chişinău

September 2023 - February 2024 · 6 months

Improved and scaled Balance+ — a targeted advertising platform for mobile operators — from UX redesign to cross-country deployment. Led product enhancements, interface optimization, and team coordination.

Achievements

- Implemented the Balance+ admin panel on 8 servers across 8 countries → reduced ad setup time by 23%.

- Created training materials → shortened manager onboarding by 40%.

Responsibilities

- Led documentation and UX design for Balance+, mapping user journeys and building interactive MindMaster diagrams.

- Created Figma-based interface prototypes to streamline ad setup and enhance user experience.

- Conducted A/B testing to optimize features and validate user behavior, improving engagement and flow.

- Coordinated cross-functional improvements, including 8+ optimizations that reduced backend processing time by 30%.

- Designed the "Web Debtors" interface (React-based), improving accessibility for debt management.

Skills: Risk Management, Release Management, Agile Methodology, Technical administration, Team Management, Testing (Software), Creating Prototypes, Termius, Figma, JavaScript

React / Full-Stack Developer · Crush My Deck · Peste hotare

February 2023 - September 2023 · 8 months

AI presentation analytics startup (Next.js, OpenAI)

- Full-stack development of the AI product: interfaces (React, Next.js), backend (PostgreSQL, Docker), authentication (NextAuth), integrations with OpenAI and EmailOctopus.

Skills: Front End Software Development, JavaScript, React, NextAuth, OpenAI, GitHub, Docker, Figma

Desired industry

- IT, Tech

Education: Higher

Moscow State Institute of Culture

Graduated in: 2020

Faculty: Opera singing

Speciality: Opera Singer / Teacher

Saratov Railway Transport College

Graduated in: 2014

Faculty: Organization of management and movement

Speciality: Technician

Free International University of Moldova

Currently studying

Faculty: Faculty of Computer Science, Engineering and Design

Speciality: Management of Information Systems and Data Analysis

Courses, trainings

Web-development

Graduated in 2023

Organizer: Yandex.Praktikum

Lean Management and Process Improvement Expert

Graduated in 2025

Organizer: Six Sigma Academy Amsterdam

Agile Scrum for Beginners + Scrum Master Certification Prep

Graduated in 2025

Organizer: Udemy

ClickUp Expert & ClickUp Admin

Graduated in 2025

Organizer: ClickUp University

Agile, Scrum, Kanban Fundamentals

Graduated in 2025

Organizer: IC Agile - Product Lab