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# Client relations manager

## About me

I am actively engaged in sports and know how to maintain a high level of discipline and endurance, which helps me achieve set goals efficiently. I feel comfortable working in a multicultural environment, learn quickly, establish contacts with colleagues and clients, and effectively solve arising problems. My interest in new technologies and analytical thinking allows me to generate fresh ideas and improve processes within the company. At the moment, I am on academic leave.

## Work experience

### Sales Manager · ASK · Chişinău

*April 2023 - June 2025 · 2 years 3 months*

- Active sales and personalized customer service: identifying needs and selecting solutions.
- Development and maintenance of the client database using CRM tools for order management and analytics.
- Proposing and implementing improvements in product promotion, increasing sales across key categories.
- Developing negotiation, presentation, and long-term relationship-building skills with clients.

Skills: Working with international clients

## Desired industries

- Call Center / Back Office
- Logistics / Transport
- Sales / Retail

## Education: Incomplete higher

### Technical University of Moldova (UTM)

*Currently studying*

Faculty: Electronics and Telecommunications

Speciality: Security and Management of Electronic Telecommunications

👤 19 years

📍 Chişinău

## TOP Skills

- **Working with international clients** · 2 years

## Preferences

- No schedule
- Full-time
- Flexible
- In-house
- Hybrid
- Remote

## Languages

- **Romanian** · Fluent
- **Russian** · Native
- **English** · Fluent