



Datele de contact sunt contra cost. Detalii aici: <https://www.lucru.md/ru/preтури/cv>

General Manager

Despre mine

Keys of success:

- . Continuous Improvement
- . Leadership
- . Teamwork
- . Communication
- . Very professional/Ambitious and dependable
- . Very devoted to the guests needs
- WS Word, WS Excel, Power Point
- Fidelio
- Micros, Breeze, Materials Control

Experiența profesională

General Manager · SC Complex Hotelier Unirea S.A.
· Iasi Romania

Iunie 2020 - Prezent · 5 ani 6 luni

Professional goals achieved: Developed new strategic plan with completely new vision during the pandemic outbreak, taking the crisis as a rare opportunity to improve and to adapt the operation in order to maintain the sustainability of the

Organisation

Responsibilities:

1. Planning and organizing accommodation, catering and other high standards hotel services;
2. Promoting and marketing the business;
3. Managing budgets and financial plans as well as controlling expenditure;
4. Maintaining statistical and financial records;
5. Setting and achieving sales and profit targets;
6. Analyzing sales figures and devising marketing and revenue management strategies;
7. Recruiting, training and monitoring staff;
8. Planning work schedules for individuals and teams;
9. Meeting and greeting customers;
10. Dealing with customer complaints and comments;
11. Addressing problems and troubleshooting;

👤 51 ani
♂ Masculin
📍 Chișinău
💰 70 000 MDL

Preferințe

- Full-time

Limbi

- **Română** · Fluent
- **Rusă** · Nu cunosc
- **Engleză** · Fluent

Permis de conducere

Categoria: B
Cu automobil personal

12. Ensuring events and conferences run smoothly;
13. Supervising maintenance, supplies, renovations and furnishings;
14. Dealing with contractors and suppliers;
15. Ensuring security is effective;
16. Carrying out inspections of property and services;
17. Ensuring compliance with licensing laws, health and safety and other statutory regulations

General Manager · SC Venus Holiday S.A.

Iunie 2018 - Mai 2020 · 1 an 11 luni

Professional goals achieved: Developed long term strategic plan and implemented a new corporate culture.

Daily responsibilities:

1. Planning and organizing accommodation, catering and other high standards hotel services;
2. Promoting and marketing the business;
3. Managing budgets and financial plans as well as controlling expenditure;
4. Maintaining statistical and financial records;
5. Setting and achieving sales and profit targets;
6. Analyzing sales figures and devising marketing and revenue management strategies;
7. Recruiting, training and monitoring staff;
8. Planning work schedules for individuals and teams;
9. Meeting and greeting customers;
10. Dealing with customer complaints and comments;
11. Addressing problems and troubleshooting;
12. Ensuring events and conferences run smoothly;
13. Supervising maintenance, supplies, renovations and furnishings;
14. Dealing with contractors and suppliers;
15. Ensuring security is effective;
16. Carrying out inspections of property and services;
17. Ensuring compliance with licensing laws, health and safety and other statutory regulations

General Manager · SC Karpaten Hotels SRL

Ianuarie 2011 - Mai 2018 · 7 ani 4 luni

January 2011 – June 2018: General Manager Karpaten Hotels (part of Karpaten Turism Group)

Hotel Piemonte 4* & Pensiunea Bazna 4* - 130 rooms

Professional goals achieved: Reorganized of each branch and high quality along with developing a new corporate culture, moving from task assigned to empowerment

and individual responsibility.

Daily responsibilities:

1. Planning and organizing accommodation, catering and other high standards hotel services;
2. Promoting and marketing the business;
3. Managing budgets and financial plans as well as controlling expenditure;
4. Maintaining statistical and financial records;
5. Setting and achieving sales and profit targets;
6. Analyzing sales figures and devising marketing and revenue management strategies;
7. Recruiting, training and monitoring staff;
8. Planning work schedules for individuals and teams;
9. Meeting and greeting customers;
10. Dealing with customer complaints and comments;
11. Addressing problems and troubleshooting;
12. Ensuring events and conferences run smoothly;
13. Supervising maintenance, supplies, renovations and furnishings;
14. Dealing with contractors and suppliers;
15. Ensuring security is effective;
16. Carrying out inspections of property and services;
17. Ensuring compliance with licensing laws, health and safety and other statutory regulations

Studii: Superioare

CEDES

Absolvit în: 2011

Facultatea: Turism

Specialitatea: Manager in Turism Activity

Carnival College of Management

Absolvit în: 2005

Facultatea: Turism

Specialitatea: Turism