



⌚ 38 ani
♀ Feminin
⌚ Strășeni
✉ 12 000 MDL

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Preferințe

- Full-time

Limbi

- **Română** · Comunicare
- **Rusă** · Fluent
- **Engleză** · Comunicare
- **Ucraineană** · Fluent
- **Franceză** · Elementar

Datele de contact sunt contra cost. Detalii aici: <https://www.lucru.md/ru/preturi/cv>

Retail store manager, sales manager

Despre mine

Meeting sales goals, sell to customer needs, motivation, sales planning, build relationships, coaching, manage processes, multi-tasking, MS Office, retail software, cash handling machines

Experiența profesională

Goverment Procurement Specialist · Special Boarding School in Pischanyi Bryd · Pischanyj Brid, Ukraine

Iulie 2018 - Prezent · 7 ani 8 luni

- offer advice to project managers regarding which products and services the government school should purchase.
- help solicit, negotiate and monitor purchasing contracts with manufacturers and service providers.
- automate all the process of procurements (procurements plans and all linked documents were written on papers before)

English teacher · self-employment · Kyiv, Ukraine

Septembrie 2012 - Iunie 2015 · 2 ani 10 luni

- planned, prepared and delivered lesson
- prepared teaching materials.
- helped pupils improve their listening, speaking, reading and writing skills via individual and group sessions.
- helped 8 pupils to pass state tests successfully

sales assistant, retail store manager, visual merchandiser · adidas Ukraine · Kyiv, Ukraine

Aprilie 2011 - August 2012 · 1 an 5 luni

as a sales assistant:

- maintained high level of customer service, achieved over 100% sales target every month

as a retail store manager:

- recruited, trained, supervised more than 10 persons of the staff
- successfully maintained statistical and financial records, oversaw pricing and stock control
- maximised profitability to over 100% level, including motivating staff to do so, won competition between national retail shops' chain of selling EURO2012 products in June 2012.
- as a visual merchandiser:
- implemented a creative visual merchandising strategy
- created appealing and eye-catching visual displays that lead the customer through the entire store
- produced window displays, signs, interior displays, floor plans and special promotions displays

sales assistant · Puma Ukraine · Kyiv, Ukraine

Noiembrie 2010 - Februarie 2011 · 4 luni

- expected to help customers choose between the company's array of goods, process payments, and maintain high level of customer service, achieving 100-120% sales target monthly

sales assistant, retail store manager · Step by Step, retail shoes chain · Kyiv, Ukraine

Noiembrie 2007 - Mai 2010 · 2 ani 6 luni

as a sales assistant:

- highly skilled in creating an appealing and customer friendly environment
- achieved sales target in year 2008 and year 2009 by a 100% by incorporating sales strategies

as a retail store manager:

- recruited, trained, supervised and appraised 8 persons of the staff
- maintained statistical and financial records
- overseeing pricing and stock control
- maximised profitability up to 120% in 5 months of the year 2008, 7 months of the year 2009 and 2 months of the year 2010 and met sales targets including motivating staff to do so

Studii: Superioare

Taras Schevchenko National University in Kyiv

Absolvit în: 2017

Facultatea: Geographical

Specialitatea: Social and Economical Geography

State University of Moldova in Chisinau

Absolvit în: 2010

Facultatea: Economical

