



of Masculin

O Chişinău

**□ 12 000 MDL** 

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### **Preferințe**

Flexibil

#### Limbi

• Română · Mediu

• Rusă · Fluent

• Engleză · Fluent

#### Permis de conducere

Categoria: B

Cu automobil personal

Datele de contact sunt contra cost. Detalii aici: https://www.rabota.md/ru/prices/cv

# Remote / Part time: Project Manager / Team Lead / Manager / Administrator

#### **Despre mine**

I'm 35. I'm married and have 2 kids (4 and 9 years). I search for the company/project where I could bring my life and business experience, as well as gain a new one for me. I'm ready to join either startup as well as an existing project. Both are ok, as long as team/project is inspiring.

I love sport, I'm beginner DJ, I practice playing electric guitar, I like bunch of different music, I'm curious about IT, Internet, Web and all kind of technologies. I like to read, I Like to learn new things.

I took bunch of courses, I take courses of Romanian now. Have driver's license cat. "B", have a car.

My strong points are:

- Good in managing people
- Business oriented
- Good psychologist
- High level of responsibility
- Timelines understanding
- Client oriented
- Good in tech description
- Find common language

Good in managing people

**Business** oriented

Good psychologist

High level of responsibility

Timelines understanding

Client oriented

Good in tech description

Find common language

OS Windows, Linux, MS Office, Web Browsers, Photoshop, Internet/Web surfing, Office equipment, other TV/Audio staff,

# Experiența profesională

#### Administrator / Owner · Local business · Chișinău

Martie 2012 - Prezent · 13 ani 7 luni

I lead few small local projects, that you can check here: www.artist.md | www.marshall.md | www.kortej.md

It is some sort of small business that I've done from A to Z and set all possible processes. I've done SEO (u can check it's ranking in search machines), set advertising channels, sell process, all metrics and numbers, social medias, all issues with clients and vendors etc. I can do almost everything, depending on needs )) These projects are functioning practically independently. So I search for smth else, where I can implement all my life, work and business experience.

I can admit full time job, part time or remote as soon as the offer is inspiring ))

#### PROJECT MANAGER · INSTRUMENTE.MD · Chişinău

Octombrie 2018 - Martie 2019 · 5 Iuni

I was invited for part time job (6 months), to evaluate web site, change UX, launch mobile version, set processes, fix bunch of issues, build sales department, increase sales etc. All mentioned tasks were done within 6 mnths

# SALES FLOOR MANAGER · DYNINO KIV (ITN - HEAD

OFFICE SFO, CA) · Chişinău

Noiembrie 2006 - Martie 2012 · 5 ani 4 luni

DYNINO KIV (ITN - HEAD OFFICE SFO, CA)

SALES FLOOR MANAGER Nov - Mar 2008 - 2012

Sales department activity care (120 agents aprox), agents' efficiency increasing, managing problems/issues, recruiting, setting targets, supporting office's Revenue growth etc.

SALES FLOOR SUPERVISOR Jun - Nov 2007 -2008

Setting/managing targets for agents, all possible assistance with agents/customers, meetings, teaching, recruiting, trainings etc...

TRAVEL AGENT Nov - Jun 2006 -2007

Setting/managing targets for agents, all possible assistance with agents/customers, meetings, teaching, recruiting, trainings etc...

# Studii: Superioare

#### **ULIM**

Absolvit în: 2006

Facultatea: Economics

Specialitatea: Business Administration

# Cursuri, training-uri

Lot of trainings, courses, etc

CV disponibil pe adresa: <a href="https://www.rabota.md/ru/resume/it/195526">https://www.rabota.md/ru/resume/it/195526</a>