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📍 Chișinău

Datele de contact sunt contra cost. Detalii aici: <https://www.lucru.md/ro/preтури/cv>

Manager

Despre mine

Vedrasco Vladimir

Address: 4, Ghiocilor str., Chisinau, Republic of Moldova

Contacts: +373 69545258 (mob) , vladvedrasco@gmail.com

D O B : May 25 1988 , single

PROFILE

A dynamic manager who leads and delivers rapid strategic business development who knows how to develop strategies in 3 languages : English, Romanian and Russian .

- Skills: Leadership & General Management: High-energy leader, motivator and team player

who drives demanding change agendas. Delivers results by bringing clear thinking and

generating action. Managed and developed teams from 3 to 80, serving customers

through channels and direct .

- Sector Experience: 3 companies in 3 different markets as diverse as : Insurances , Tourism, Advertising and International Cultural Exchange.

- Customer, People & Performance Focus: Listens to customer and company needs,

then, by working across functions, delivers results that meet or exceed expectations.

Highly intuitive people skills enabling the maximization of individual performance.

EDUCATION AND INTERESTS:

- Alexandru Ioan Cuza High School, Bucharest. Graduated 2004.

- Academy of Economic Studies , Economical Law. Graduated 2010. (Excellent)

- Master Degree in Economical Law, Academy of Economic Studies from Moldova. Graduated 2012.

- Faculty captain of basketball team and elected Social and then Honorary

Secretary.

- Interests: Technical Innovations. Tennis, music, and family.

CAREER DEVELOPMENT AND ACHIEVEMENTS

Promo S-V Business

Sales manager 2008-2010

Finding new channels, offering advertising solutions for customers.

Working with companies : Moldcell , Student Adventure, Taxe.md

- Involved in creating and developingn new advertising idea in Moldova : Indoor Publicity in Universtities.

StudentTravel 2010 - 2012

The Work and Travel division.

Sales Director 2010 - 2012

- Accountable for 20 Sales Managers ; business development; specialist channels; sales training and recruitment.

- 15% sales growth .

Discover Group SRL , Travel Agency

Executive Director 2012 - present

- . Specializes in ticketing and travel solutions.

Revenues now exceed 100.000\$ from a zero start.

Works with companies and Individuals.

PREFERENCES:

- Working in Sales, Finance or Real estate sector .