



♂ Masculin  
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# Manager

## Despre mine

Vedrasco Vladimir

Address: 4, Ghioceilor str., Chisinau, Republic of Moldova

Contacts: +373 69545258 (mob) , vladvedrasco@gmail.com

D O B : May 25 1988 , single

### PROFILE

A dynamic manager who leads and delivers rapid strategic business development who knows how to develop strategies in 3 languages : English, Romanian and Russian .

• Skills: Leadership & General Management: High-energy leader, motivator and team player

who drives demanding change agendas. Delivers results by bringing clear thinking and

generating action. Managed and developed teams from 3 to 80, serving customers

through channels and direct .

• Sector Experience: 3 companies in 3 different markets as diverse as : Insurances , Tourism, Advertising and International Cultural Exchange.

• Customer, People & Performance Focus: Listens to customer and company needs,

then, by working across functions, delivers results that meet or exceed expectations.

Highly intuitive people skills enabling the maximization of individual performance.

### EDUCATION AND INTERESTS:

• Alexandru Ioan Cuza High School, Bucharest. Graduated 2004.

• Academy of Economic Studies , Economical Law. Graduated 2010. (Excellent)

• Master Degree in Economical Law, Academy of Economic Studies from Moldova. Graduated 2012.

• Faculty captain of basketball team and elected Social and then Honorary

Secretary.

• Interests: Technical Innovations. Tennis, music, and family.

### CAREER DEVELOPMENT AND ACHIEVMENTS

Promo S-V Business

Sales manager 2008-2010

Finding new channels, offering advertising solutions for customers.

Working with companies : Moldcell , Student Adventure, Taxe.md - Involved in creating and developingn new advertising idea in Moldova : Indoor Publicity in Universtities.

StudentTravel 2010 - 2012

The Work and Travel division.

Sales Director 2010 - 2012

- Accountable for 20 Sales Managers ; business development; specialist channels; sales training and recruitment.

- 15% sales growth .

Discover Group SRL , Travel Agency

Executive Director 2012 - present

. Specializes in ticketing and travel solutions.

Revenues now exceed 100.000\$ from a zero start.

Works with companies and Individuals.

PREFERENCES:

- Working in Sales, Finance or Real estate sector .