



👤 35 years

♂ Male

📍 Chișinău

in

TOP Skills

- **Customer Feedback Analysis** · 7 years
- **Time Management & Prioritization** · 7 years
- **Negotiation & Persuasion** · 7 years
- **Communication & Presentation Skills** · 7 years
- **Problem Solving & Conflict Resolution** · 7 years
- **Cross-Functional Collaboration** · 7 years

Preferences

- Full-time

Languages

- **Romanian** · Don't know
- **Russian** · Native
- **English** · Fluent
- **Hebrew** · Communication

Skills

- Customer Service
- Management of Stress
- Time Management
- Attention to Detail

Datele de contact sunt contra cost. Detalii aici: <https://www.lucru.md/ro/preтури/cv>

Truck Dispatcher

About me

I'm passionate about connecting with people, understanding their needs, and helping them achieve results. With experience in account management and client relations, I focus on creating meaningful partnerships built on trust, transparency, and communication. My goal is to make every client interaction positive and impactful.

Work experience

Account and Customer Relationships Manager · Fintegro · Remote

November 2017 - August 2025 · 7 years 10 months

-Managed and developed relationships with international clients(US and Canada), ensuring high levels of satisfaction and long-term cooperation.

-Acted as a key point of contact between clients and internal development teams, coordinating project requirements and deliverables.

-Monitored project progress, budgets, and timelines to ensure successful delivery and client satisfaction.

-Collaborated with marketing and technical departments to identify upselling and cross-selling opportunities.

-Collected feedback, analyzed client needs, and implemented solutions to improve service quality and communication.

Skills: Customer Feedback Analysis, Time Management & Prioritization, Negotiation & Persuasion, Communication & Presentation Skills, Problem Solving & Conflict Resolution, Cross-Functional Collaboration, Strategic Account Planning, Customer Success & Satisfaction, Client Relationship Management, -Account Retention & Growth

IT Sales Manager · S-PRO · Remote

May 2017 - November 2017 · 7 months

Key responsibilities:

-Lead generation through Upwork and LN

-Closing sales

-Negotiations with existing and new clients

-Project estimation

-Coordination with development teams

- Problem Solving
- Business English
- Multicasting
- Business Development
- Budgeting Skills
- Team Management
- Interpersonal Skills
- Negotiation Skills
- Customer Communications Management

Skills: Team Working, Sales, Customer Satisfaction

Desired industries

- Logistics / Transport
- IT, Tech

Education: Higher

Driving licence

Category: B

With personal auto