



👤 26 ani
♂ Masculin
📍 Chișinău

Preferințe

- Full-time

Limbi

- **Română** · Elementar
- **Rusă** · Fluent
- **Engleză** · Mediu

Permis de conducere

Categoria: B
Cu automobil personal

Datele de contact sunt contra cost. Detalii aici: <https://www.lucru.md/ru/preтури/cv>

Dispatcher

Despre mine

- cold, warm calls
- experienced PC user
- office programs MS Word, PowerPoint, excel, 1C
- B2B sales
- control of execution of decisions
- carrying out inventory
- control of strict reporting forms
- interaction with the cashier
- formation of applications for participation in tenders
- maintaining documentation
- managerial experience
- excellent negotiation skills at any level

Experiența profesională

Dispatcher · Logistic · Chișinău

Martie 2023 - Prezent · 2 ani 11 luni

Preparation of necessary documentation.
Plan, coordinate, and manage loads in an efficient and cost-effective manner.
Cold calls
Coordinate 5 drivers
Carry on negotiations with intermediary companies
Stress resistance and ability to manage and remain result oriented in the non-standard situations.
Knowledge of Microsoft Office and Google Applications, Excel
Plan and schedule driver's routes;
Attentive on details
knowledge of the States of America

Real Estate Agent · Real Estate Industry · Astana, Kazakhstan

Octombrie 2022 - Prezent · 3 ani 4 luni

Cold calls, cold sales, presentations, negotiations, business meetings, control of execution of decisions.
Attracting customers + recommendations, implementing a sales plan + increasing sales volume

Insurance Specialist · CAO Reso Garranty · Russia, Saint Petersburg

Martie 2019 - Octombrie 2022 · 3 ani 8 luni

Registration of insurance policies; insurance of state contracts; B2B sales; mortgage insurance; registration of all types of insurance; inventory; accounting of forms of strict reporting; knowledge of CITRIX, RESO and others programs; employees were subordinate.

Insurance agent · SK Consent · Санкт Петербург

Ianuarie 2018 - Martie 2019 · 1 an 2 luni

Registration of insurance policies; insurance of state contracts; B2B sales; mortgage insurance; registration of all types of insurance; inventory; accounting forms of strict reporting; knowledge of CITRIX programs ,

Studii: Superioare

International Banking Institute Saint Petersburg

Absolvit în: 2023

Facultatea: Economic security

Specialitatea: Economic security

Higher Banking School Saint Petersburg

Absolvit în: 2020

Facultatea: Economy

Specialitatea: Insurance business

Cursuri, training-uri

Mobile training real estate insurance,NS

Absolvit în 2021

Organizator: Professional Training Center Insurance Joint Stock Company Reso-Garantia

Identifying customer needs

Absolvit în 2022

Organizator: Real Estate Industry