



Datele de contact sunt contra cost. Detalii aici: <https://www.rabota.md/ru/prices/cv>

General Manager

About me

Keys of success:

- . Continuous Improvement
- . Leadership
- . Teamwork
- . Communication
- . Very professional/Ambitious and dependable
- . Very devoted to the guests needs

WS Word, WS Excel, Power Point

Fidelio

Micros, Breeze, Materials Control

Work experience

General Manager · SC Complex Hotelier Unirea S.A.
· Iasi Romania

June 2020 - Present · 5 years 4 months

Professional goals achieved: Developed new strategic plan with completely new vision during the

pandemic outbreak, taking the crisis as a rare opportunity to improve and

to adapt the operation in order to maintain the sustainability of the

Organisation

Responsibilities:

1. Planning and organizing accommodation, catering and other high standards hotel services;
2. Promoting and marketing the business;
3. Managing budgets and financial plans as well as controlling expenditure;
4. Maintaining statistical and financial records;
5. Setting and achieving sales and profit targets;
6. Analyzing sales figures and devising marketing and revenue management strategies;
7. Recruiting, training and monitoring staff;
8. Planning work schedules for individuals and teams;
9. Meeting and greeting customers;
10. Dealing with customer complaints and comments;
11. Addressing problems and troubleshooting;

👤 50 years

♂ Male

📍 Chişinău

💰 70 000 MDL

Preferences

- Full-time

Languages

- **Romanian** · Fluent
- **Russian** · Don't know
- **English** · Fluent

Driving licence

Category: B

With personal auto

12. Ensuring events and conferences run smoothly;
13. Supervising maintenance, supplies, renovations and furnishings;
14. Dealing with contractors and suppliers;
15. Ensuring security is effective;
16. Carrying out inspections of property and services;
17. Ensuring compliance with licensing laws, health and safety and other statutory regulations

General Manager · SC Venus Holiday S.A.

June 2018 - May 2020 · 1 year 11 months

Professional goals achieved: Developed long term strategic plan and implemented a new corporate culture.

Daily responsibilities:

1. Planning and organizing accommodation, catering and other high standards hotel services;
2. Promoting and marketing the business;
3. Managing budgets and financial plans as well as controlling expenditure;
4. Maintaining statistical and financial records;
5. Setting and achieving sales and profit targets;
6. Analyzing sales figures and devising marketing and revenue management strategies;
7. Recruiting, training and monitoring staff;
8. Planning work schedules for individuals and teams;
9. Meeting and greeting customers;
10. Dealing with customer complaints and comments;
11. Addressing problems and troubleshooting;
12. Ensuring events and conferences run smoothly;
13. Supervising maintenance, supplies, renovations and furnishings;
14. Dealing with contractors and suppliers;
15. Ensuring security is effective;
16. Carrying out inspections of property and services;
17. Ensuring compliance with licensing laws, health and safety and other statutory regulations

General Manager · SC Karpaten Hotels SRL

January 2011 - May 2018 · 7 years 4 months

January 2011 – June 2018: General Manager Karpaten Hotels (part of Karpaten Turism Group)

Hotel Piemonte 4* & Pensiunea Bazna 4* - 130 rooms

Professional goals achieved: Reorganized of each branch and high quality along with developing a new corporate culture, moving from task assigned to empowerment

and individual responsibility.

Daily responsibilities:

1. Planning and organizing accommodation, catering and other high standards hotel services;
2. Promoting and marketing the business;
3. Managing budgets and financial plans as well as controlling expenditure;
4. Maintaining statistical and financial records;
5. Setting and achieving sales and profit targets;
6. Analyzing sales figures and devising marketing and revenue management strategies;
7. Recruiting, training and monitoring staff;
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10. Dealing with customer complaints and comments;
11. Addressing problems and troubleshooting;
12. Ensuring events and conferences run smoothly;
13. Supervising maintenance, supplies, renovations and furnishings;
14. Dealing with contractors and suppliers;
15. Ensuring security is effective;
16. Carrying out inspections of property and services;
17. Ensuring compliance with licensing laws, health and safety and other statutory regulations

Education: Higher

CEDES

Graduated in: 2011

Faculty: Tourism

Speciality: Manager in Tourism Activity

Carnival College of Management

Graduated in: 2005

Faculty: Tourism

Speciality: Tourism